



NGUYEN THU PHUONG

Date of birth: May 23rd, 1993
Place of birth: Lao Cai city

WORKING ATTITUDE

I always reaching new challenges and ready to fight any new challenges with my experiences and power. If you give me a chance to work in a more challenging atmosphere, where I can learn and improve my skills I will see it a huge opportunity for me. So that I will try my best to win all duties.

SKILLS

- Customer communication skills.
- Listening Skills.
- Good negotiation skills.
- Situation solving skills.

EDUCATION

- HA NOI UNIVERSITY OF PHARMACY

CONTACT

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Tan Phu

EXPERIENCE

● SANOFI – AVENTIS VIET NAM (DIABETES TEAM)

Medical Representative | 2019 - 2021

- Cho Ray hospital
- Understand customer insight and segmentation.
- Understand hospital status and patients flow.
- Meet the doctors to convince using product.
- Create and Maintain good relationship with customers.
- Achieve >90% target, gain market share with competitors.

● MEDPLUS1 – SRD Group

Clinical research Coordinator | 2018 - 2019

- Understand the research protocol
- Convey information and training to the research team (doctor, nurse, pathologist, radiologist, lab technician...)
- Check and control research document, collect information, report to the Local Ethical Committee and Ministry of Health
- Good cooperation with team members to conduct research well

● Merck Export GmbH Việt Nam

Business & Marketing Assistant | 2016-2018

- Assist BU head and marketer in preparation/implementation and follow up operational procedure and activities.